

[CONFIDENTIAL: THIS DOCUMENT CONTAINS BUSINESS PROPRIETARY INFORMATION RELATING TO THE APPLICANT WHICH IS BY NATURE CONFIDENTIAL, THE DISCLOSURE OF WHICH WOULD HAVE A SIGNIFICANT ADVERSE EFFECT ON THE APPLICANT AND GIVE A SIGNIFICANT COMPETITIVE ADVANTAGE TO COMPETITORS. AS A NON-CONFIDENTIAL SUMMARY, INDEXES ARE PROVIDED WHERE POSSIBLE.]

As of 19.08.25

[illegible]

Data in Appendix H.2. Employment Numbers for UK and World-Wide numbers. Some UK teams are global.

[Information made as sensitive below has not been referred to and used in the Application.]									
Indexes	Q2 2021 – Q1 2022	Q2 2022 – Q1 2023	Q2 2023 – Q1 2024	POI (Q2 2024- Q1 2025)	Performance data	Q2 2024	Q3 2024	Q4 2024	Q1 2025
	100	116	133	119	Production (units)	[SENSITIVE - INFORMATION REMOVED WHICH IS NOT REFERRED TO IN THE APPLICATION]			
	100	100	100	100	Capacity (units)				
	100	116	133	119	Utilisation rate in units				
	100	97	93	94	UK new machines production (units)				
	100	124	147	124	Export new machines production (units)				
	100	101	110	125	UK sales unrel. (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	UK sales unrel. (unit)				
	100	106	121	136	UK sales unrel. (£/unit)				
	100		137	149	Exports unrel. (£)				
	100	120	148	126	Exports unrel. (unit)				
	100	114	122	118	Exports unrel. (£/unit)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Full manufacturing costs (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Total cost of raw materials (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Labour costs (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Energy costs (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Other direct costs (£)				
					Overhead expenses (£) included in other direct costs				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	SG&A* costs (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Finance costs (£)				
[SENSITIVE]	100	129	158	139	Full production cost (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Unit production cost (£/unit)				
	-100	-158	-55	-69					
					Full manufacturing costs (UK only) (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Total cost of raw materials (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Labour costs (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Energy costs (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Other direct costs (£)				
					Overhead expenses (£) included in other direct				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	SG&A* costs (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Finance costs (£) (incl corporate tax)				
	100	113	117	146	Full production cost (£)				
	100	117	126	155	Unit production cost (£/unit)				
	100	24	63	-7					
					Full manufacturing costs (export) (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Total cost of raw materials (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Labour costs (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Energy costs (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Other direct costs (£)				
					Overhead expenses (£) included in other direct				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	SG&A* costs (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Finance costs (£) (incl corporate tax)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Full production cost (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Unit production cost (£/unit)				
	-100	-76	-43	-18					
					Total costs of UK sales to unrelated customers (£) (unit)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Profit of UK sales to unrelated customers (£) (unit)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Profit of UK sales to unrelated customers, % of TOJ (unit)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Profit of UK sales to unrelated customers, % of TOJ (unit)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Total costs of export sales to unrelated customers (£) (unit)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Profit of export sales to unrelated customers (£) (unit)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Profit of export sales to unrelated customers, % of TOJ (unit)				
					Stocks EOP (unit) - USA Stock Machines Owned by NIF				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Stocks EOP (unit) - BS2ND Machines Owned by NIF				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Stocks EOP (unit) - BSDEMO Machines Owned by NIF				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Stocks EOP (unit) - Total Machines Owned by NIF				
	100	113	141	123	Employees				
	100	96	150	139	Investments (£)				
					Stock reconciliation (finished product only) (Units)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Opening stock (Units)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Production (Units)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Purchase (not part of own production) (Units)				
	100	95	91	93	UK Sales (units)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Exports Sales (Units)				
					Resales of purchased products (Units)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Samples & Others (Units)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Closing stock (Units)				
					Result (Units)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Total sales (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Total costs of goods sold (incl SGA) (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Total costs of goods sold (no SGA) (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Total sales (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Total profit (%)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	Total cost of production (£)				
[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	[SENSITIVE]	UK cost of production (£)				
	100	134	170	137	Export cost of production (£)				
	-100	-117	-205	-143					

Performance data	Q2 2021 – Q1 2022	Q2 2022 – Q1 2023	Q2 2023 – Q1 2024	Q2 2024	Q3 2024	Q4 2024	2025Q1	POI (Q2 2024 - Q1 2025)	Q2 2025 if ready	as of 2025.08.19	Calculation Note	Notes
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